

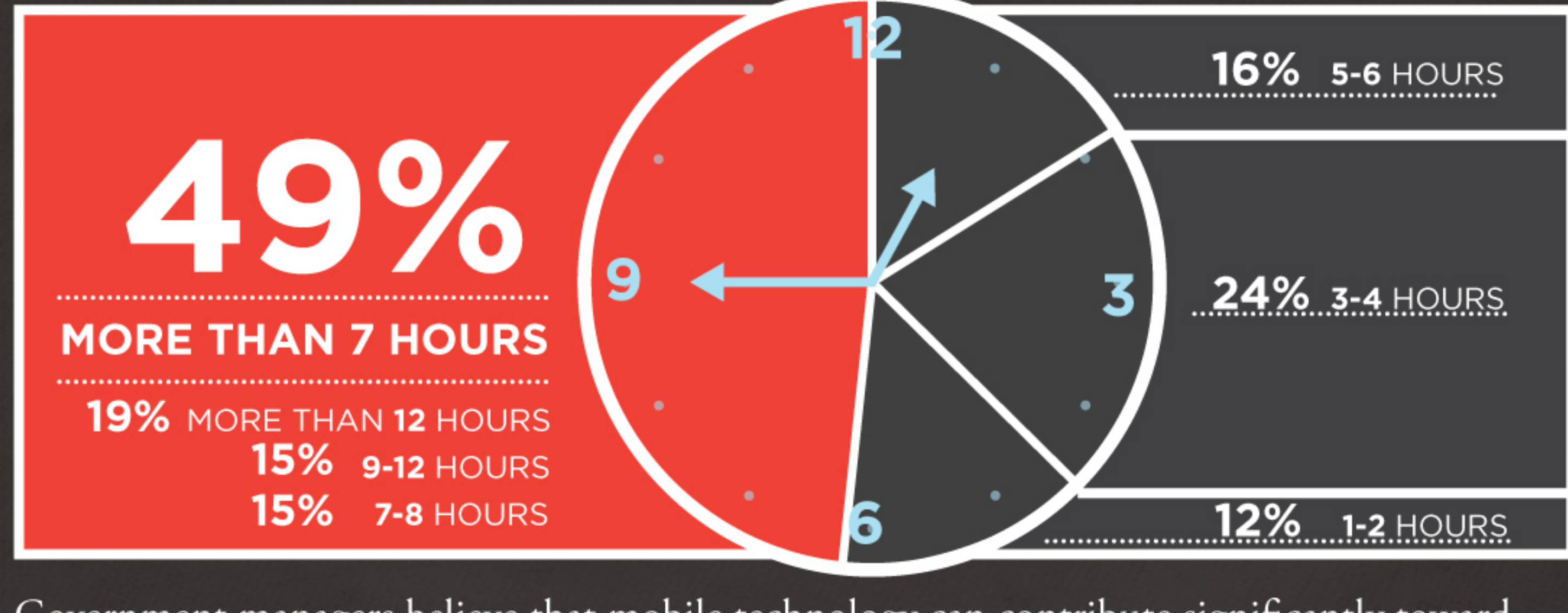
IMPACT OF MOBILE TECHNOLOGY ON PRODUCTIVITY & OPERATIONS

Government managers believe that mobile technology can contribute significantly toward improved productivity in Federal government and savings of taxpayer dollars.

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ENABLING EMPLOYEES TO WORK ON THE GO WILL SAVE HOURS

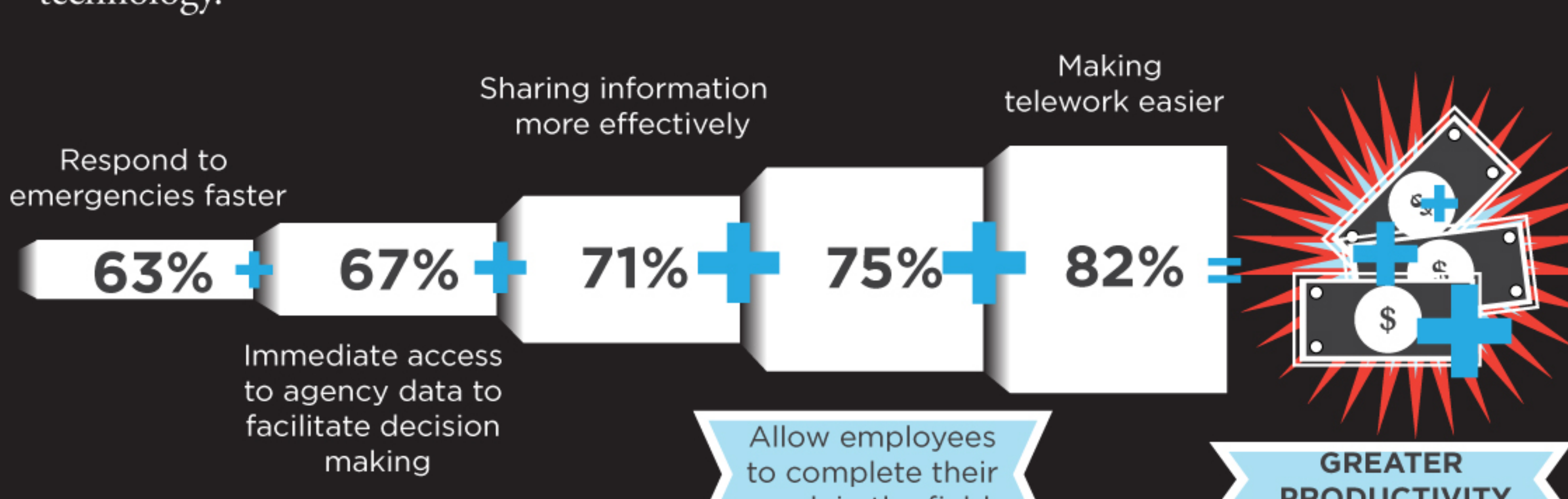
Average hours per week that could be redeployed



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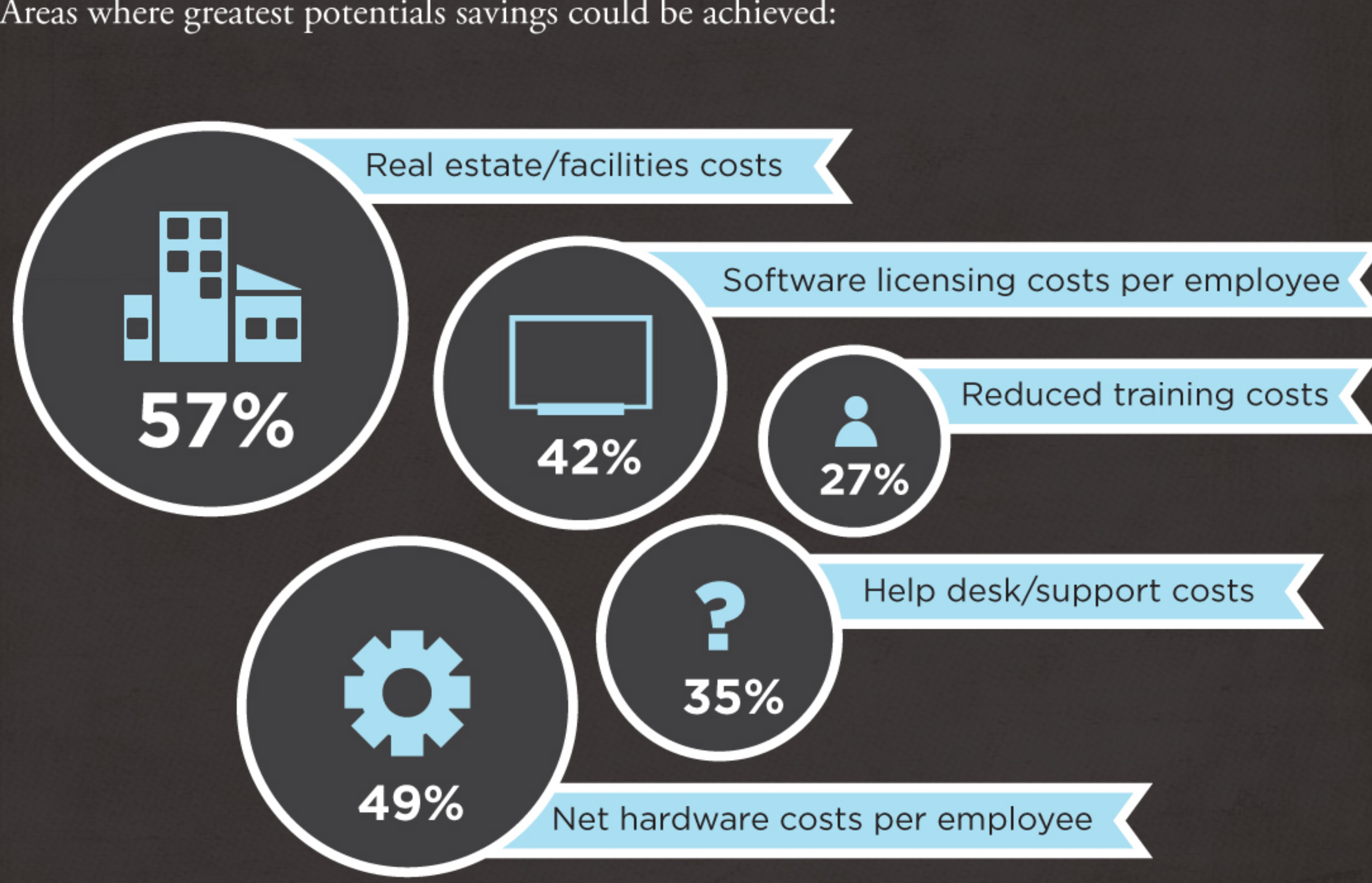
COST SAVINGS EXPECTED THROUGH INCREASED PRODUCTIVITY

Respondents believe that "productivity" and "cost savings" will result from mobile technology.



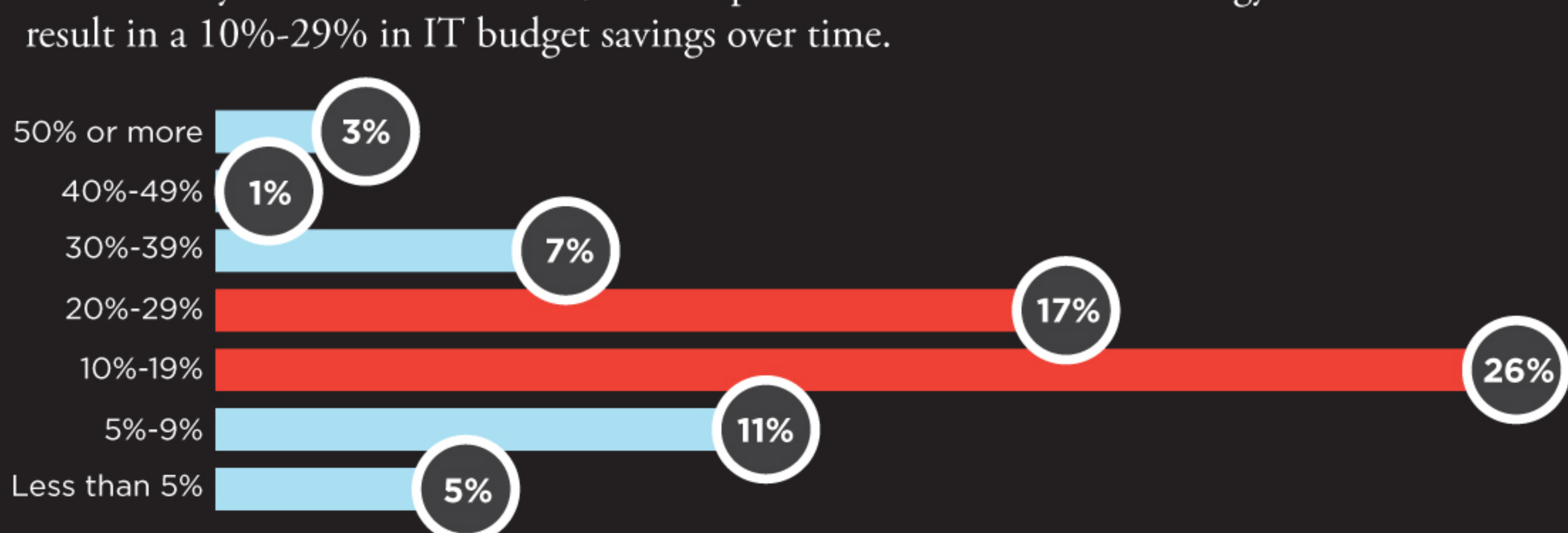
PROVISIONING COST SAVINGS POSSIBLE BY MOVING TO MOBILE TECHNOLOGY

Areas where greatest potentials savings could be achieved:



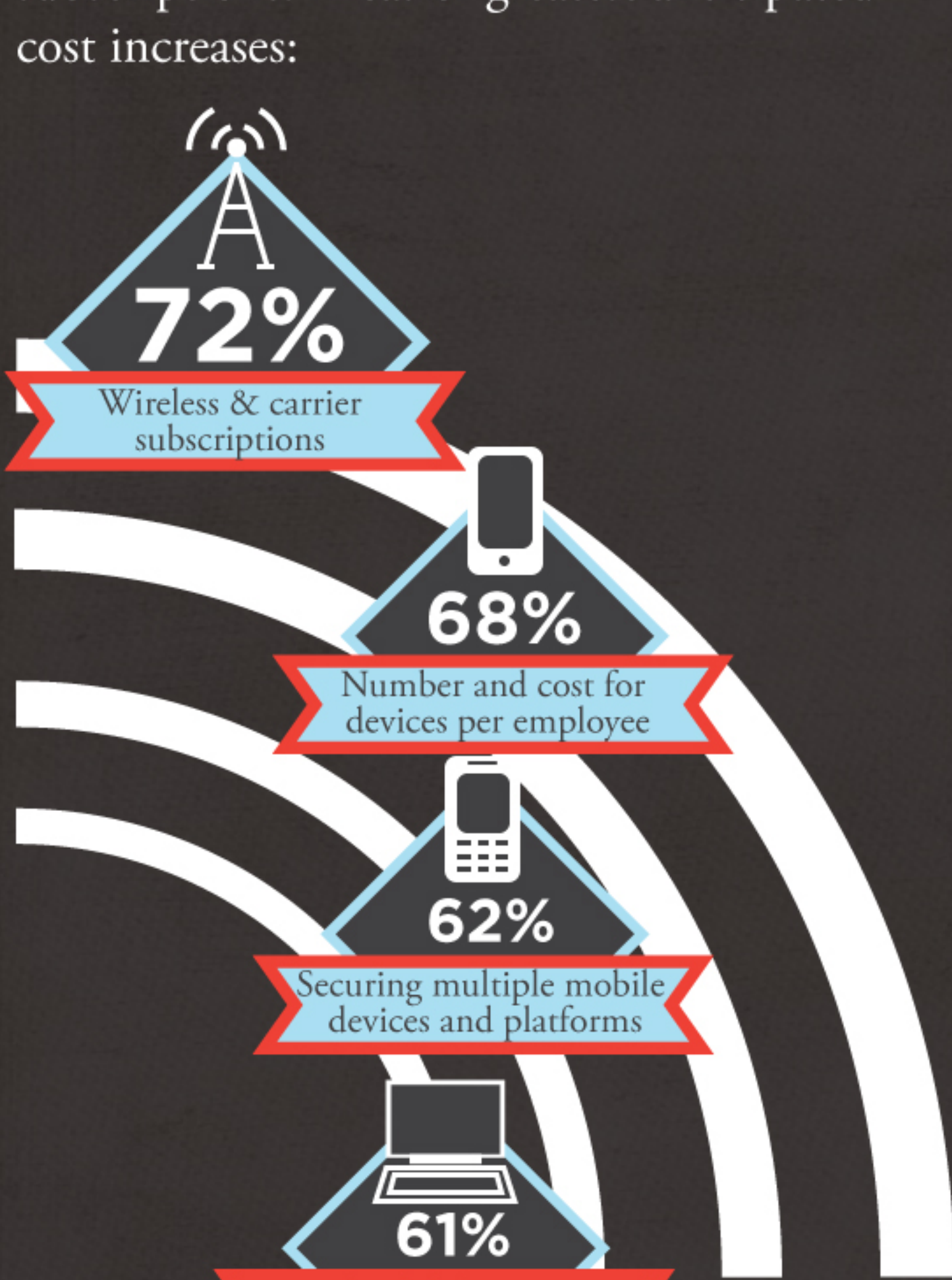
ANNUAL IT BUDGET SAVINGS EXPECTED BY MOVING TO MOBILE STRATEGY

While nearly one-third are unsure, 43% expect a shift to mobile technology could result in a 10%-29% in IT budget savings over time.



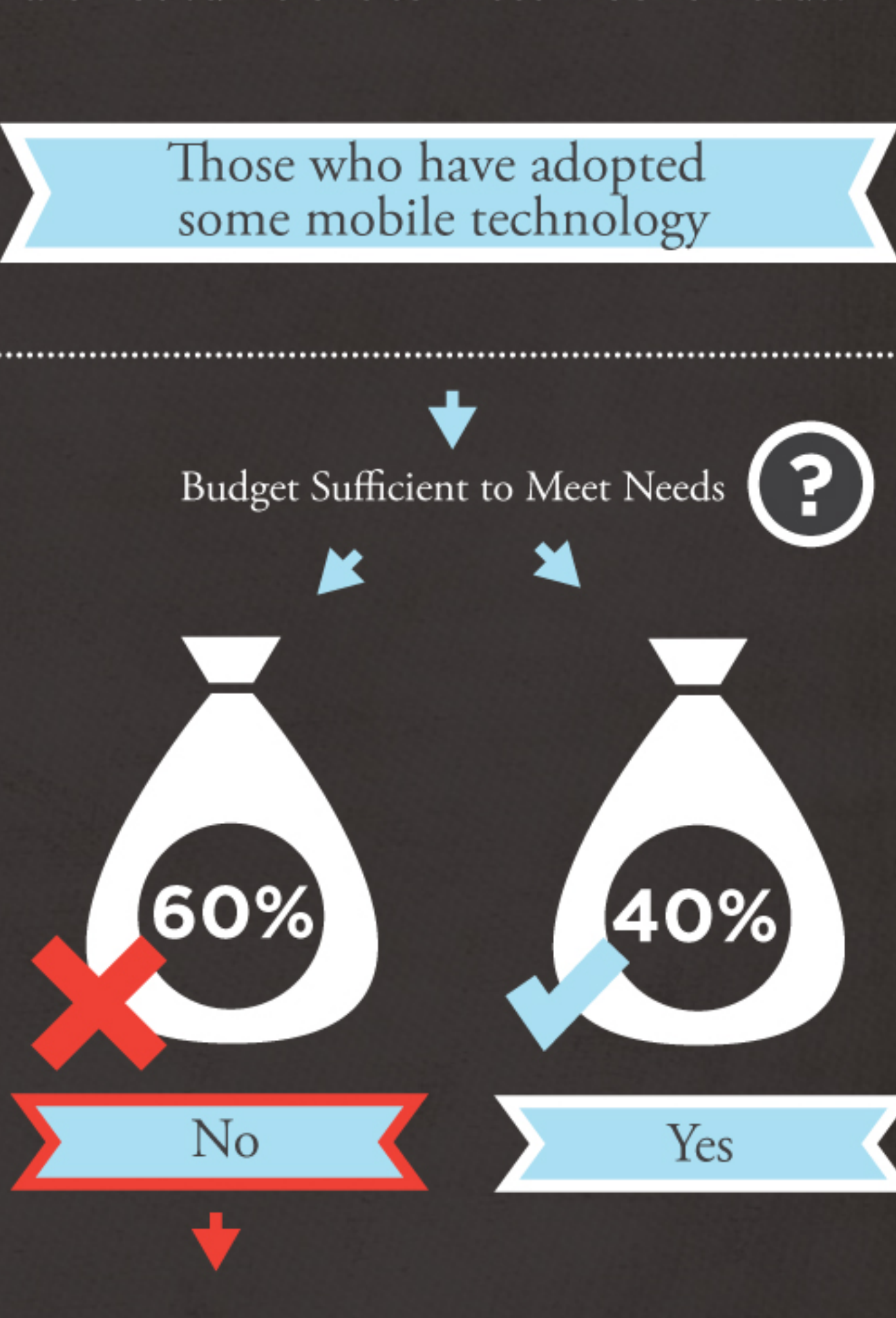
BUT... SOME COST INCREASES ARE INEVITABLE WITH MOBILE TRANSITION

72% expect higher costs for wireless/carrier subscriptions. Areas of greatest anticipated cost increases:

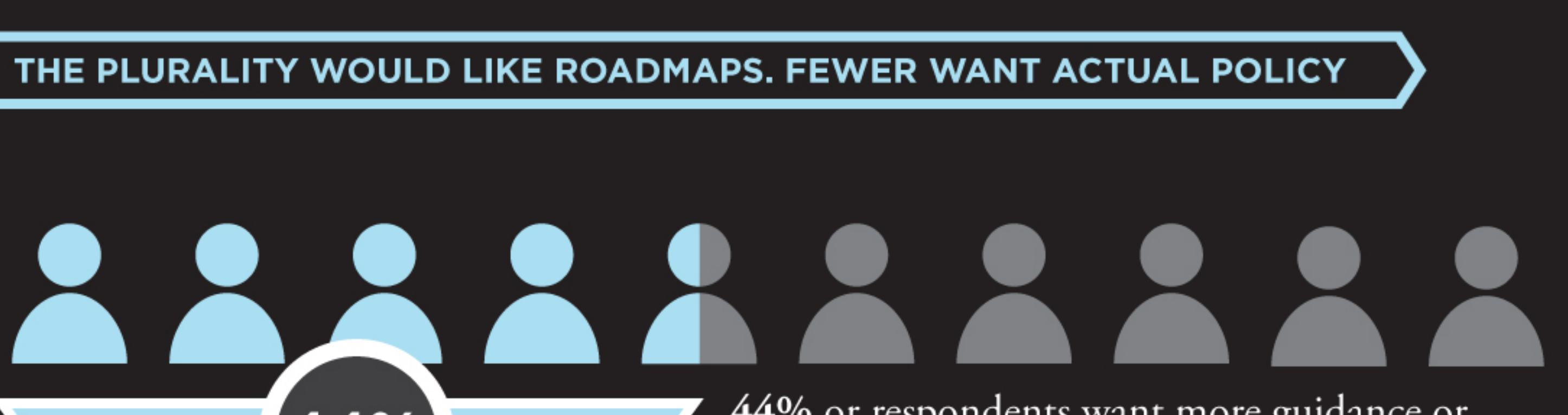


MOBILE BUDGET IS INSUFFICIENT FOR MANY RESPONDENTS

60% of respondents feel current budgets are not sufficient to meet mobile needs.

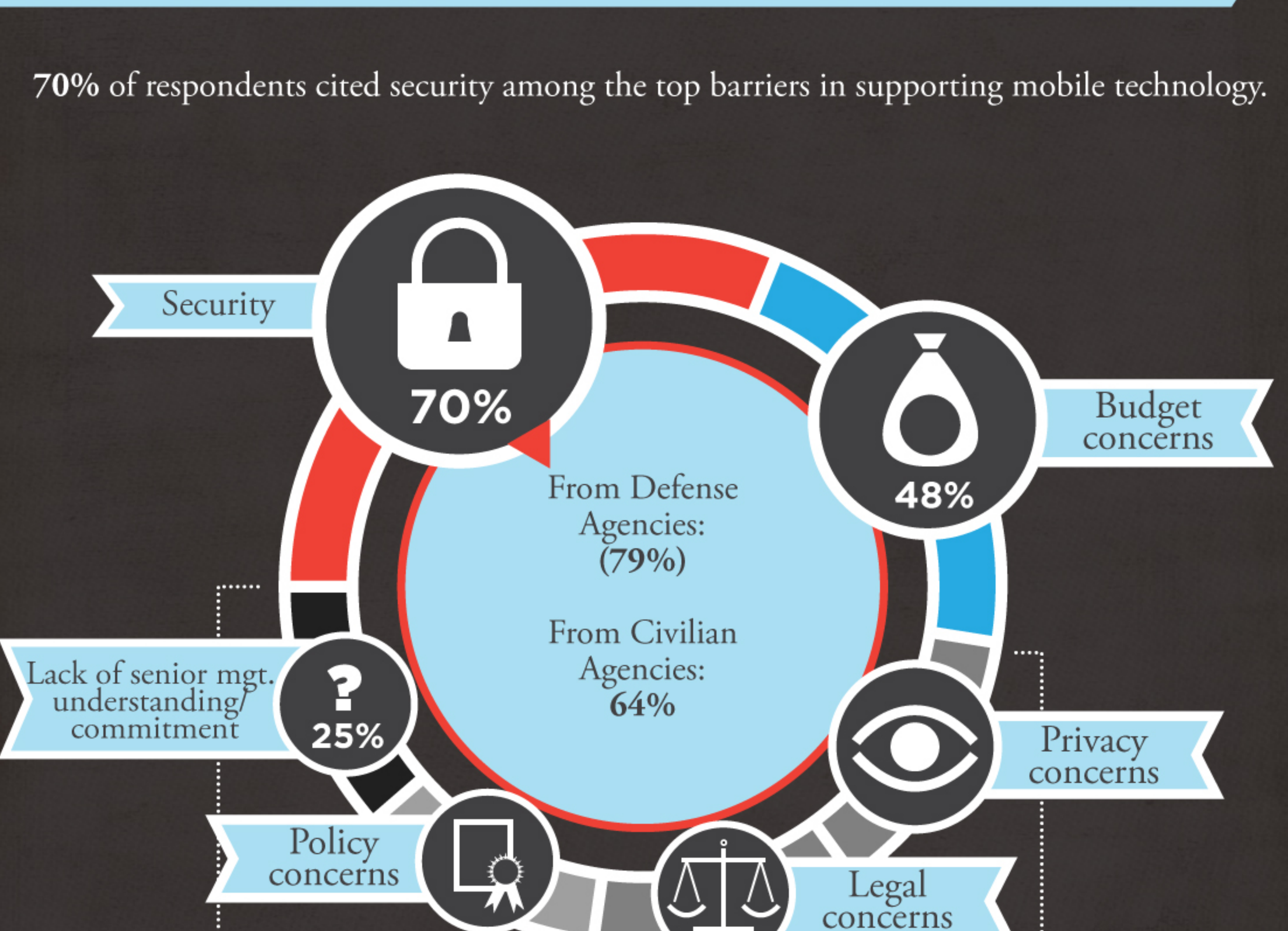


THE PLURALITY WOULD LIKE ROADMAPS. FEWER WANT ACTUAL POLICY



SECURITY IS THE GREATEST BARRIER TO SUPPORTING MOBILE TECHNOLOGY.

70% of respondents cited security among the top barriers in supporting mobile technology.



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Source: AOL Government, based on a March 2012 survey of 300 pre-qualified federal government managers involved with agency mobile technology strategy, policy, purchasing, design, deployment initiatives, or support.